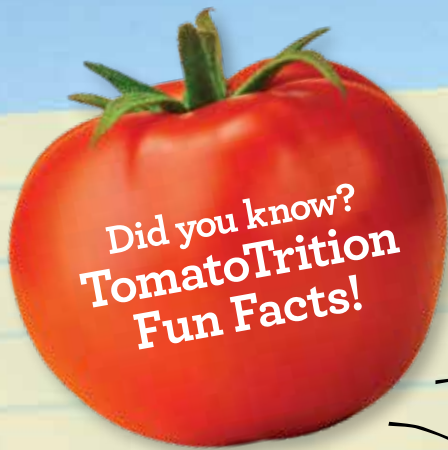




# K-12 SCHOOL TOMATOES: BETTER NUTRITION MADE SIMPLE™







- 94% of a tomato is water
- 1 tablespoon of tomato paste =  $\frac{1}{4}$  cup Red/Orange vegetable
- It takes 1.6 whole tomatoes to make 1 tablespoon of tomato paste
- Tomatoes are rich in carotenoids, like lycopene
- Lycopene is more bio-available in processed tomatoes vs. fresh (20 times more)
- Tomatoes are rich in key nutrients like potassium, low in calories, and an excellent source of Vitamins A, C, and B (Folate, Niacin, B6)

A creditable  $\frac{1}{2}$  cup serving of Red Gold Marinara or Salsa (3 oz.) has the nutritional equivalent of 3+ whole tomatoes.

[tomatowellness.com/health-nutrition](http://tomatowellness.com/health-nutrition) • [k12tomatoes.com](http://k12tomatoes.com)

CREDITING

## Menu Solutions All Day

### Breakfast

Need a cost-effective alternative to fruit that's just as healthy?

- Try the 3 oz. dipping cup of Red Gold Salsa that meets the  $\frac{1}{2}$  cup Red/Orange vegetable requirement



Grab-and-Go Breakfast



Salsa and Breakfast Taco

GREAT TASTE  
ENHANCED  
LOW SODIUM  
UP TO 70% LESS

## Great Flavor Comes First with Red Gold's Nutritionally Enhanced™ Tomato Products!

- Great taste and 70% less sodium
- Added tomato paste for increased yields equals lower cost per serving
- No artificial anything
- Made with 100% sugar and no HFCS

- Available in convenient portion control options and #10 cans that meet the Red/Orange vegetable requirements





## Lunch

Offer the most popular Red/Orange vegetables with your lunch entrees!  
 • Only 3 oz. of each required to meet ½ cup Red/Orange vegetable compared to 4 oz. of other brands



Gelfius Family Farm

The Gelfius family, of Gelfius Family Farms, is a truly close-knit group that loves the lives they have cultivated for themselves in Hartsville, Indiana, and they say it is an honor to be part of the land.



Pizza with Marinara Dipping Cup



Chicken Tenders with Marinara Dipping Sauce



Taco with Salsa Dipping Cup

## Grab-and-Go Reimbursable Meals and Salads for Lunch, Supper and Summer



Nachos Snack Pack



Pretzel Dipper



Make-Your-Own Nachos



Pizza Munchable



Taco Salad







The Triple S family farm, Windfall, Indiana, has been growing Red Gold tomatoes since the late 1970s. Owner, Scott Smith, says he enjoys the peace and quiet in the fields that accompanies him in the early dawn.

## Naturally Balanced™ Condiments: Made with Sugar / Enhanced Low Sodium

### Ketchup

Up to 70% less sodium than regular ketchup and still tastes great!

- Only 50mg sodium per 1 tablespoon (17g)
- Contains 100% sugar as the sweetener (No HFCS)

1 cup or 3 packs  
contains only  
75mg sodium

Available in:

- 1,000 / 9 gram foil packets
- 2 / 1.5 gallon dispenser pouches
- 6 / #10\* Bulk Plastic Jug Pump (one free pump in each case)—Use for Dispensing or Cooking
- 6 / #10 cans
- 250 / 1 oz. Dunk Cups
- 3 gallon bag-in-box for wall rack



85mg sodium per packet



25mg sodium per packet



\*equivalent to a #10 can

Choose THE Great Tasting, Enhanced  
Low Sodium Option with no HFCS!

### BBQ Sauce

Enhanced formula lowers sodium to only 75mg per 1 oz. serving without sacrificing flavor.

- Tomato is the First Ingredient!
- Sweetened with Sugar and no HFCS

Available in:

- Portion Control 1 oz. Dunk Cup
- Bulk 1.5 Gallon Poly Pouch for Dispenser or Cooking
- #10\* Bulk Plastic Jug Pump (one free pump in each case)—Use for Dispensing or Cooking



\*equivalent to a #10 can

### Marinara Sauce Cups

- Enhanced Low Sodium options with no HFCS



2.5 oz.

1.25 oz.

1 oz.



## CONDIMENTS

### Huy Fong® Sriracha Hot Chili Sauce Ketchup and Huy Fong® Sriracha Hot Chili Sauce

- Combines Red Gold Premium Ketchup with the Original Huy Fong Sriracha Chili Sauce, made from an intensely flavorful blend of sun-ripened chili peppers
- Sriracha Ketchup available in 8g packets, 20oz. inverted bottles, 114 oz. plastic condiment jugs, and 1.5 gallon dispenser pouches
- Sriracha Hot Chili Sauce is now available in 7g portion control packets



- Reduces refill time & labor
- Free pump in each case



### Condiment Dispensers

Many Red Gold products are available in 1.5 gallon pouches that accommodate easy-to-use dispensers. Check with your local representative about our Dispenser Program options for your cafeterias.

Commodity  
Processing Savings





## COMMODITIES

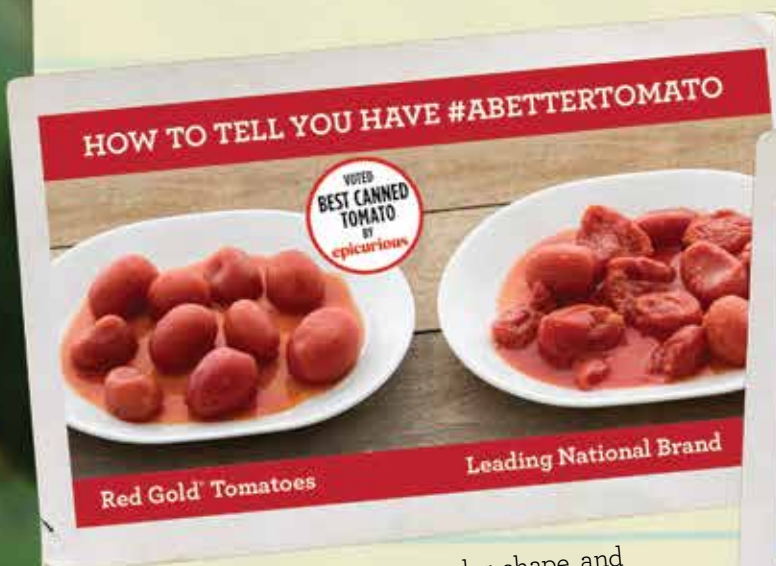
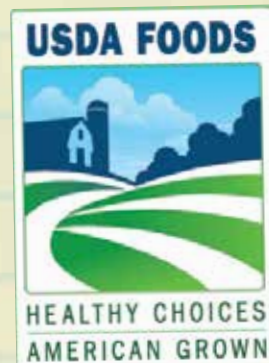
# Commodity Processing with Red Gold®... Is as Easy as 1-2-3-4!

With more than 50 restaurant-quality tomato and ketchup products available through the USDA Commodity Processing Program, Red Gold® is your trusted supplier of tomato products made from USDA Material Number 100332 Tomato Paste Totes. Please refer to the Red Gold Commodity Processing Overview insert for more information.

### Flexible Pass Through Value (PTV) Method Options\*

- Net Off Invoice (NOI)
- Direct Ship (School District Truckload only)
- Rebate / Ebate
- Fee for Service (FFS) - limited; check availability

\* Check with your state office for options approved for your state.



Red Gold tomatoes have better color, shape, and consistency than competing brands. With all of these qualities, great flavor is sure to follow. Try Red Gold Tomatoes for yourself, and we're sure you'll agree.



## Reward Your Meal Program. Earn Cool School Points.

### 1: Purchase

Purchase qualifying Red Gold products. Save your distributor purchase verification (usage/velocity reports) for all qualifying product purchases July 1-June 30.

### 2: Submit

Submit your points by mail or email. Send your Cool School Cafe® Checklist and Point Deposit Summary Form along with copies of your purchase verification to:

Cool School Cafe  
PO Box 535  
Becker, MN 55308

### 3: Shop

Shop with your Cool School Cafe points for a variety of rewards.

Learn more at  
[coolschoolcafe.com](http://coolschoolcafe.com)

Earn points on 20+  
Red Gold K-12 products!





Paarlberg Family Farm

Jim Paarlberg grew up watching his father and uncle raise tomatoes, and knew early on that he would follow in their muddy footprints. The Paarlberg Family Farm, in Rolling Prairie, Indiana, has been a Red Gold grower for nearly 30 years.

## Resources Included:

- K-12 School Products List
- K-12 Nutritional Chart
- Red/Orange Crediting Guide for Red Gold Creditable Products
- Red Gold Commodity Processing Program Overview
- Red Gold Current Year Commodity Processing Calculator
- Red Gold Product Formulation Summary (optional)
- Red/Orange Vegetable Cost Comparison (optional)
- Red Gold Education Dispenser Program Agreement (optional)

## Red Gold Resources: Your One Stop Shop

**k12tomatoes.com**



Chunky Taco Soup

Recipes: 20+ available with  
USDA Meal Pattern Contributions



Easy Quick Recipe Videos

### Free Samples

Fill out our online form at  
[k12tomatoes.com/samples.php](http://k12tomatoes.com/samples.php)

### k12foodservice.com

Commodity Processing Support

### tomatowellness.com

Over 400 research studies on health  
benefits of tomatoes & recipes







Grown By Families. Enjoyed By Families.™



Reichart Family Farm

### **America's Tomato Company for More than 75 Years!**

In 1942, our family-owned company started partnering with farmers we actually knew—our friends and neighbors—to begin growing tomatoes for Red Gold. Today, we have local farmers from Indiana, Ohio, Michigan and California that focus on sustainably growing and efficiently packing the freshest, best-tasting tomatoes in the world.





## So Many Reasons to Love Red Gold® Barbecue Sauce!

Finally, a Barbecue Sauce product line for K12 operators that exceeds all of your requirements, unmatched by competition! Available in new #10 plastic, resealable jugs with a free pump in each case. Other convenient options include the 1.5 gallon Dispenser Pouch and the 1 oz. Dunk Cup.



For a free sample and more info, visit [k12tomatoes.com](http://k12tomatoes.com)



SNA  
PATRON



Red Gold is a registered trademark of Red Gold, LLC, Elwood, IN



# The Perfect Barbecue Sauce for K12!



## 7 Perfect Reasons:

1. Tomato Puree is 1st Ingredient
2. Made with Real Sugar
3. 80% LESS Sodium than competitors
4. Tastes GREAT
5. Commodity Processing Discounts
6. Cool School Café Loyalty Points
7. Available in 1 oz. Dunk Cup; 1.5 gallon pouch; #10 Plastic Jug with Resealable Cap & Free Pump in each case



## Now available in condiment jugs!

- Reduces refill time and labor
- No equipment cost
- Keeps condiments looking clean
- FREE pump in every case
- 6-#10 Jugs per case
- Shelf Life – 16 months



## Nutrition Facts

90 serving per container

Serving size **2 Tbsp (36g)**

Amount Per Serving

**Calories 50**

% Daily Value\*

**Total Fat** 0g **0%**

Saturated Fat 0g **0%**

Trans Fat 0g

**Cholesterol** 0mg **0%**

**Sodium** 95mg **4%**

**Total Carbohydrate** 12g **4%**

Dietary Fiber 0g **0%**

Total Sugars 11g

Includes 10g Added Sugars **20%**

**Protein** 0g

Vit. D 0mcg **0%** • Calcium 0mg **0%**

Iron 0mg **0%** • Potas. 0mg **0%**

\* The % Daily Value (DV) tells you how much a nutrient in a serving of food contributes to a daily diet. 2,000 calories a day is used for general nutrition advice.

For more info and free sample, please visit [k12tomatoes.com](http://k12tomatoes.com)



# Condiment Jug Dispensers with FREE Pumps



Red Gold® introduces Naturally Balanced Ketchup & BBQ Sauce formulas in our next generation of convenient condiment dispensers.



- ✓ Up to 70% less sodium!
- ✓ Unique formulation ensures great taste!
- ✓ Made with Sugar = No HFCS

Other available flavors include Huy Fong Original Sriracha Ketchup and Yellow Mustard.

## FEATURES

- Convenient, resealable cap
- Splash-free, easy-to-use pump dispenses 1 oz.
- 2-sided, easy-to-hold grip handles
- 5 condiment flavors
- Packed 6/#10 jugs per case

## BENEFITS

- **FREE** pump in every case
- Keeps condiments looking clean
- Eliminates refill time and reduces labor
- No equipment costs or service issues

## OPPORTUNITIES

- Back-of-house/ ingredient item
- Self-serve/ condiment stations/ small footprint
- Naturally Balanced options = reduced sodium/ great taste
- Commodity processing discounts
- Earn Cool School Cafe points

## PRODUCT INFORMATION

ITEM #	DESCRIPTION	SIZE	GTIN	CASE PACK
REDYL9P	Red Gold Naturally Balanced Ketchup Sweetened w/Sugar	112.5 oz	8-00-72940-74737-2	6/#10
REDOA9P	Red Gold Naturally Balanced BBQ Sauce Sweetened w/Sugar	114 oz jug	8-00-72940-74739-6	6/#10
REDY59P	Red Gold 33% Fancy Ketchup	114 oz jug	3-00-72940-11574-9	6/#10
HUYW9P	Huy Fong Sriracha Hot Chili Sauce Ketchup Sweetened w/Sugar	113 oz jug	8-00-72940-74738-9	6/#10
RED2A9P	Red Gold Yellow Mustard	105 oz jug	3-00-72940-74748-3	6/#10

 **Commodity Processing Discounts Available on 4 Items made with Tomato Paste**  
**USDA Code 100332 for Tomato Paste Tote**

Red Gold is a registered trademark of Red Gold, Inc.





# Condiment Jug Dispensers with FREE Pumps



## Red Gold Naturally Balanced Ketchup

SERVING SIZE	CALORIES	CARBS	SUGAR	POTASSIUM	SODIUM
1 Tbsp.	15	4g	3g	60g	45mg



## Red Gold Naturally Balanced BBQ Sauce

SERVING SIZE	CALORIES	CARBS	SUGAR	POTASSIUM	SODIUM
2 Tbsp.	50	12g	11g	58mg	95mg



## Red Gold 33% Fancy Ketchup

SERVING SIZE	CALORIES	CARBS	SUGAR	POTASSIUM	SODIUM
1 Tbsp.	20	5g	4g	45g	160mg



## Huy Fong Sriracha Hot Chili Sauce Ketchup

SERVING SIZE	CALORIES	CARBS	SUGAR	POTASSIUM	SODIUM
1 Tbsp.	15	4g	4g	39g	160mg



## Red Gold Yellow Mustard

SERVING SIZE	CALORIES	CARBS	SUGAR	POTASSIUM	SODIUM
1 tsp.	0	0g	0g	0g	60mg

Visit [k12tomatoes.com](http://k12tomatoes.com), email us at [info@redgold.com](mailto:info@redgold.com), call us at 866-729-7187, or ask your local Red Gold broker for more information or to obtain product samples.





# Commodity Processing with Red Gold®...Easy as 1-2-3-4!

With more than 50 restaurant-quality tomato and ketchup products available through the USDA Commodity Processing Program, Red Gold® is your trusted supplier of tomato products made from USDA Material Number 100332 Tomato Paste Totes.

## Flexible Pass Through Value (PTV) Method Options\*

- Net Off Invoice (NOI)
- Direct Ship (School District Truckload only)
- Rebate / Ebate
- Fee for Service (FFS) is limited; check availability

\* Check with your state office for options approved for your state.



## STEP 1: HOW MUCH DO I NEED?

- Determine your annual tomato product menu requirements.
  - Download Red Gold's Commodity Calculator Tool to estimate your needs at [www.redgold.com/red-gold-company/foodservice/k-12-school-program](http://www.redgold.com/red-gold-company/foodservice/k-12-school-program).
- TIP: Check menu for red/orange vegetable placements and condiment needs to calculate total pounds.

## STEP 2: WHEN DO I ORDER AND WHOM DO I ORDER FROM?

- Ensure commercial distributor is "certified" and will STOCK the items requested (if using NOI or Rebate).
- Officially "procure" tomato paste and applicable tomato products through normal approved methods.
- Award Tomato Processing Contract to your qualifying tomato vendor.
- Commit tomato paste pounds/quantities PRIOR to USDA Survey deadline.

## STEP 3: SETTING UP YOUR TOMATO BANK ACCOUNT

- Notify Red Gold LLC of distributor who will supply products for school year (if NOI).
- Red Gold establishes your "Tomato Bank Account" on or about July 1 of new school year.
- All transactions visible at [K12foodservice.com](http://K12foodservice.com) (24/7).
- Donated Food Value Discounts\* should appear directly off the invoice from your "certified" NOI distributor.
- "Certified" distributors to regularly upload sales data so account stays current.

## STEP 4: SALES VERIFICATION

- Within the first month of shipments, check your invoices and [K12foodservice.com](http://K12foodservice.com) website to ENSURE you are getting the PTV discounts.
- Issues identified EARLY can be fixed so that entitlement value or discounts are not lost.
- Continue verification periodically throughout the year.
- Products can be added or deleted as you choose and as your menus change.



Ask your local foodservice broker or contact  
Jodi Batten, SNS, National Sales & Marketing Director - Education/Government  
[jbatten@redgold.com](mailto:jbatten@redgold.com) • 512-261-5060  
[k12tomatoes.com](http://k12tomatoes.com) • [k12foodservice.com](http://k12foodservice.com) • [coolschoolcafe.com](http://coolschoolcafe.com)





## SY18/19 - K12 School Products

### Better Nutrition Made Simple™ Product Line of Tomato & Condiment Products: Nutritionally Enhanced Tomato Products & Naturally Balanced Condiments

#### REDPACK® & RED GOLD® Nutritionally Enhanced Low Sodium / Made with Sugar / No HFCS / Commodity Processing Program Options

6 / #10 Cans	Redpack Nutritionally Enhanced Low Sodium Spaghetti Sauce	RPKMA9E	3-00-72940-82107-7
6 / #10 Cans	Redpack Nutritionally Enhanced Low Sodium Marinara Sauce	RPKNA9E	3-00-72940-82206-7
6 / #10 Cans	Redpack Nutritionally Enhanced Low Sodium Fully Prepared Pizza Sauce	RPKIL99	3-00-72940-81909-8
6 / #10 Cans	Red Gold Enhanced Low Sodium Enchilada Sauce	REDRL99	3-00-72940-10094-3
6 / #10 Cans	Red Gold Nutritionally Enhanced Low Sodium Salsa	REDCS99	3-00-72940-11005-8
* 84 / 3.0 oz Dipping Cups	Red Gold Salsa Dipping Cups - 3 oz (Meets 1/2 cup R/O Veg.)	REDS2C2C84	8-00-72940-11139-5
168 / 3.0 oz Dipping Cups	Red Gold Salsa Dipping Cups - 3 oz (Meets 1/2 cup R/O Veg.) Double Pack	REDS2C2C168	4-00-72940-11139-7
* 264 / 1.5 oz Dipping Cups	Red Gold Salsa Dipping Cups - 1.5 oz (Meets 1/4 cup R/O Veg.)	REDS2C2C264	6-00-72940-11057-8
* 264 / 1.25 oz Dipping Cups	Red Gold Marinara Sauce Dipping Cup - 1.25 oz (Meets 1/4 cup R/O Veg)	REDNAH2C264	6-00-72940-11058-5
* 84 / 2.5 oz Dipping Cups	Red Gold Marinara Sauce Dipping Cup - 2.5 oz (Meets 1/2 cup R/O Veg)	REDNA2C2C84	8-00-72940-82207-9
168 / 2.5 oz Dipping Cups	Red Gold Marinara Sauce Dipping Cup - 2.5 oz (Meets 1/2 cup R/O Veg) Double Pack	REDNA2C2C168	4-00-72940-82207-3
250 / 1 oz Dunk Cups	Red Gold Marinara Sauce Dunk Cups - 1.0 oz - Low Sodium (Meets 1/8th cup R/O Credit)	REDNA1Z	8-00-72940-11135-7
12 / 46 oz Cans	Red Gold Tomato Juice No Salt Added (NSA) - (12.5 mg/4 oz)	REDBA6	1-00-72940-14320-5

#### REDPACK® & RED GOLD® TOMATO PRODUCTS & VINE RIPE® (Value Low Sodium - No enhancements) / Commodity Processing

6 / #10 Cans	Redpack Spaghetti Sauce	RPKMA9C	3-00-72940-82100-8
6 / #10 Cans	Redpack Marinara Sauce	RPKNA99	3-00-72940-82200-5
6 / 105 oz Pouches	Redpack Marinara Sauce	RPKNC9H	3-00-72940-99706-2
6 / #10 Cans	Redpack Fully Prepared Pizza Sauce	RPKIL99	3-00-72940-81907-4
6 / #10 Cans	Redpack Extra Heavy Pizza Sauce with Basil	RPKIX99	3-00-72940-81903-6
6 / #10 Cans	Redpack Sloppy Joe Sauce	RPKIA99	3-00-72940-74150-4
6 / #10 Cans	Redpack Tomato Paste	RPKUA99	3-00-72940-82300-2
6 / #10 Cans	Redpack Concentrated Crushed Tomatoes	RPKDX99	3-00-72940-81400-0
6 / #10 Cans	Redpack Tomato Puree (1.06 Specific Gravity)	RPKH69X	3-00-72940-81701-8
6 / #10 Cans	Redpack Tomato Sauce	RPKHA99	3-00-72940-81800-8
6 / #10 Cans	Red Gold Diced Tomatoes No Salt Added (NSA)*	REDBQ9B	3-00-72940-14610-1
6 / #10 Cans	Redpack Diced Tomatoes*	RPKBQ99	3-00-72940-81201-3
12 / 28 oz Cans	Red Gold Diced Tomatoes & Green Chilies*	REDBK2RC12	1-00-72940-11323-9
6 / #10 Cans	Vine Ripe Low Sodium Tomato Sauce	VINHM99	3-00-72940-10052-3
6 / #10 Cans	Vine Ripe Low Sodium Spaghetti Sauce	VINMS99	3-00-72940-10015-8

#### RED GOLD TOMATO KETCHUP & CONDIMENTS + HUY FONG ORIGINAL ROOSTER Sriracha Ketchup & Sriracha Chili Sauce

##### Including: Naturally Balanced Enhanced Low Sodium Ketchup Products (Sweetened with Sugar - No HFCS) / Commodity Processing

* 1,000 / 9g Packets	Red Gold Ketchup Naturally Balanced (Made with Sugar / Enhanced Low Sodium) - Foil Packets (green)	REDYL9G	6-00-72940-11584-9
6 / #10 Cans	Red Gold Ketchup Naturally Balanced (Made with Sugar / Enhanced Low Sodium)	REDYL99	3-00-72940-11583-1
1 / 3 gal Bag-in-Box	Red Gold Ketchup Naturally Balanced (Made with Sugar / Enhanced Low Sodium)	REDYL3G	6-00-72940-11577-1
6 / 112.5 oz Jugs with Pump	Red Gold Ketchup Naturally Balanced (Made with Sugar / Enhanced Low Sodium)	REDYL9P	8-00-72940-74737-2
* 250 / 1 oz Dunk Cups	Red Gold Ketchup Naturally Balanced Dunk Cups - 1.0 oz (75 mg sodium/cup)	REDY51Z	8-00-72940-11579-9
* 250 / 1 oz Dunk Cups	Red Gold Marinara Sauce Naturally Balanced Dunk Cups - 1.0 oz - (Meets 1/8th cup R/O Credit)	REDNA1Z	8-00-72940-11135-7
* 250 / 1 oz Dunk Cups	Red Gold BBQ Sauce Naturally Balanced Dunk Cups - 1.0 oz - (65 mg sodium/cup)	REDOA1Z	8-00-72940-11580-5
6 / 112.5 oz Jugs with Pump	Red Gold BBQ Sauce Naturally Balanced (Made with Sugar / Enhanced Low Sodium)	REDOA9P	8-00-72940-74739-6
2 / 1.5 gal Dispenser Pouches	Red Gold BBQ Sauce Naturally Balanced (Made with Sugar / Enhanced Low Sodium)	REDOA7D	7-00-72940-11119-0
2 / 1.5 gal Dispenser Pouches	Red Gold Ketchup Naturally Balanced (Made with Sugar / Enhanced Low Sodium)	REDYL7D	6-00-72940-11550-4
2 / 1.5 gal Dispenser Pouches	Red Gold Ketchup / Fancy 33%	REDY57D	6-00-72940-11563-4
2 / 1.5 gal Dispenser Pouches	Red Gold Mustard*	RED2A2D	7-00-72940-17229-0
6 / 105 oz Jugs with Pump	Red Gold Mustard*	RED2A9P	3-00-72940-74783-3
2 / 1.5 gal Dispenser Pouches	Red Gold Sweet Relish*	RED557D	7-00-72940-17230-6
2 / 1.5 gal Dispenser Pouches	Huy Fong Original "Rooster" Sriracha Hot Chili Sauce Ketchup (Made with Sugar)	HUYW7D	7-00-72940-93074-6
12 / 20 oz Bottles	Huy Fong Original "Rooster" Sriracha Hot Chili Sauce Ketchup (Made with Sugar)	HUYW2R	1-00-72940-11207-2
* 1,000 / 8g Packets	Huy Fong Original "Rooster" Sriracha Hot Chili Sauce Ketchup Red Foil Packets (Made with Sugar)	HUYW8G	6-00-72940-11204-1
* 500 / 7g Packets	Huy Fong Original "Rooster" Sriracha Hot Chili Sauce*	HUYHW7GC500	6-00-72940-99709-4
6 / 113 oz Jugs with Pump	Huy Fong Original "Rooster" Sriracha Hot Chili Sauce Ketchup (Made with Sugar)	HUYW9P	8-00-72940-74738-9
* 1,000 / 9g Packets	Red Gold Ketchup / Sweetened with Sugar (No HFCS) Regular Sodium - Foil Packets (Red)	REDY59G	6-00-72940-11581-8
1,000 / 9g Packets	Red Gold Ketchup / Fancy 33% - Foil Packets (White)	REDY59G	6-00-72940-11595-5
6 / #10 Cans	Red Gold Ketchup / Fancy 33%	REDY599	3-00-72940-11002-7
6 / 114 oz Pouches	Red Gold Ketchup / Fancy 33%	REDY572	3-00-72940-11561-9
6 / 114 oz Jugs with Pump	Red Gold Ketchup / Fancy 33%	REDY59P	3-00-72940-11574-9
9 / 64 oz Plastic Bottles	Red Gold Ketchup / Fancy 33% (pump available)	REDYA64	5-00-72940-11564-4
1 / 3 gal Bag-in-Box	Red Gold Ketchup / Fancy 33% (wall rack available)	REDYA3GTH	6-00-72940-11560-3
3 / 1.5 gal Pouches	Red Gold Ketchup / Fancy 33%	REDY53H	6-00-72940-11562-7

Green = Better Nutrition Made Simple

\* 8 Items not eligible for Commodity Processing - no tomato puree /paste

#### \* 12 Items included in Sample Ziploc Bag at Food Shows

Contact your local foodservice Red Gold Broker or a Red Gold K12 Team Member to find out more about all of our delicious, Better Nutrition Made Simple line of unique K-12 tomato and condiment products that also offer commodity discounts!

Jodi Batten, SNS - National Sales & Marketing Director • jbatten@redgold.com • www.k12tomatoes.com

Josh Chaffin, Sr. Administrator - Education | 765-557-5500 x 1611 • jchaffin@redgold.com • www.redgoldtomatoes.com | www.redgoldfoods.com





USDA School Lunch Meal Planning Nutritional Facts: I certify that the NSLP 1/4 cup FV (oz.) values as noted below contain the specified number of 1/4 cup Red/Orange Vegetable Serving per container as stated and that this information is true and correct.

6/5/2018

DATE

DIVISIONAL VICE PRESIDENT - FOODSERVICE

National School Lunch Program (NSLP) 1/4 Cup Fruit & Vegetable Values - Based on USDA Food Buying Guide for Tomatoes (Red/Orange Vegetables), the nutritional values below correspond to the 1/4 cup equivalent of a Red/Orange Vegetable Serving and not the stated serving size on the label. A Summary Product Formulation Statement (SPFS) is also available upon request.

## USDA MEAL PATTERN NUTRITIONAL VALUE DETAIL By Product

### REDPACK / RED GOLD / NUTRITIONALLY ENHANCED / VINE RIPE TOMATO PRODUCTS - CREDITABLE USDA RED/ORANGE VEGETABLE

GTIN Case Code	Red Gold Item No.	Brand	Size	Product Description	Total Case Yield		Total Calories	Total Calories From Fat	Total Fat (g)	Sat. Fat (g)	Trans Fat (g)	Cholesterol (mg)	Sodium (mg)	Potassium (mg)	Total Carbohydrate (g)	Dietary Fiber (g)	Sugar (g)	Protein (g)	Vitamin A (IU)	Vitamin C (mg)	Vitamin E (IU)	Calcium (mg)	Iron (mg)	Kosher Product
					Serving Size (oz)	Total Servings (g)																		
3-00-72940-82107-7	RPKMA9E	Redpack 6/#10 Cans Nutritionally Enhanced Spaghetti Sauce (E.Low Sodium)			1.20	34	530	16	3	0	0	0	38	189	3	1	2	1	446	4	1	7	0	YES
3-00-72940-82206-7	RPKNA9E	Redpack 6/#10 Cans Nutritionally Enhanced Marinara Sauce (E.Low Sodium)			1.50	43	420	31	10	1	0	0	48	235	5	1	3	1	618	7	2	9	0	YES
3-00-72940-81909-8	RPKIL9E	Redpack 6/#10 Cans Nutritionally Enhanced Fully Prep.Pizza Sauce (E.Low Sodium)			1.20	34	530	19	3	0	0	0	38	140	3	1	2	0	805	8	3	8	0	YES
3-00-72940-10094-3	REDRL99	Red Gold 6/#10 Cans Nutritionally Enhanced Enchilada Sauce (E. Low Sodium)			2.20	62	289	20	0	0	0	0	133	166	4	<1	2	0	200	4	0	6	0	YES
3-00-72940-11005-8	REDS99	Red Gold 6/#10 Cans Nutritionally Enhanced Salsa (E.Low Sodium)			1.50	43	412	15	0	0	0	0	104	169	3	<1	1	0	178	2	0	17	0	YES
3-00-72940-11139-5	REDS99C284	Red Gold 84/3.0 oz. Dipping Cups Salsa (E. Low Sodium)** Meets 1/2 cup R/O Veg			1.50	43	168	15	0	0	0	0	100	150	2	0	2	0	173	4	0	7	0	NO
6-00-72940-11057-8	REDSCHZC264	Red Gold 264/1.5 oz. Dipping Cups Salsa (E. Low Sodium) Meets 1/4 cup R/O Veg.			1.50	43	264	15	0	0	0	0	100	150	2	0	2	0	178	2	0	17	0	YES
8-00-72940-82207-9	REDNA2ZC84	Red Gold 84/2.5 oz. Dipping Cup Marinara Sauce (E. Low Sodium)** Meets 1/2 cup R/O Veg.			1.25	37	168	20	5	0	0	0	100	115	4	1	2	1	181	3	0	7	0	NO
6-00-72940-11058-5	REDNAHZC264	Red Gold 264/1.25 oz. Dipping Cup Marinara Sauce (E. Low Sodium) Meets 1/4 cup R/O Veg			1.25	37	264	20	5	0	0	0	100	115	4	1	2	1	181	3	0	7	0	NO
8-00-72940-11135-7	REDNA1Z	Red Gold 250/1 oz. Dunk Cups Marinara Sauce (E. Low Sodium) Meets 1/8th cup R/O Credit			1.00	28	250	15	4	0	0	0	83	89	3	1	2	1	137	2	0	5	0	NO
1-00-72940-14320-5	REDVB46	Red Gold 12/46 oz. Cans Tomato Juice - No Salt Added (Low Sodium)*			2.00	*61	276	13	0	0	0	0	6	95	3	0	2	0	125	2	0	5	0	YES
3-00-72940-82100-8	RPKMA9C	Redpack 6/#10 Cans Multi-Purpose Spaghetti Sauce			1.20	34	530	14	1	0	0	0	133	104	3	1	2	1	196	2	0	6	0	YES
3-00-72940-82200-5	RPKNA99	Redpack 6/#10 Cans Multi-Purpose Marinara Sauce			1.40	40	450	20	7	1	0	0	160	125	3	1	2	1	194	3	0	8	0	YES
3-00-72940-99707-9	RPKNC9H	Redpack 6/105 oz. Pouches Marinara Sauce (Pouch Pack)			1.40	40	450	20	7	1	0	0	245	125	3	1	2	1	194	3	0	8	0	NO
3-00-72940-81907-4	RPKIL99	Redpack 6/#10 Cans Fully Prepared Pizza Sauce			1.20	34	530	16	3	0	0	0	115	114	3	0	2	0	199	2	0	7	0	YES
3-00-72940-81903-6	RPKIX99	Redpack 6/#10 Cans Extra Heavy Pizza Sauce with Basil			1.10	31	573	15	0	0	0	0	46	146	3	1	2	0	220	2	0	7	0	YES
3-00-72940-74150-4	RPKIA99	Redpack 6/#10 Cans Sloppy Joe Sauce			1.30	37	498	23	0	0	0	0	220	104	5	1	3	0	155	3	0	7	0	YES
3-00-72940-82300-2	RPKUA99	Redpack 6/#10 Cans Tomato Paste			0.50	14	1,332	13	0	0	0	0	20	112	3	1	2	1	169	2	0	5	0	YES
3-00-72940-81400-0	RPKDX99	Redpack 6/#10 Cans Concentrated Crushed All Purpose Tomatoes			1.10	31	573	15	0	0	0	0	46	146	3	0	2	0	220	2	0	7	0	YES
3-00-72940-81701-8	RPKH69X	Redpack 6/#10 Cans Tomato Puree (1.06 Specific Gravity)			1.11	31	572	15	0	0	0	0	12	145	3	0	1	0	218	2	0	7	0	YES
3-00-72940-81800-8	RPKHA99	Redpack 6/#10 Cans Tomato Sauce			1.20	34	530	11	0	0	0	0	156	76	2	1	1	<1	115	1	0	4	0	YES
3-00-72940-14610-1	REDBQ9B	Red Gold 6/#10 Cans Diced Tomatoes in Juice (No Salt Added)			2.10	59	291	12	0	0	0	0	7	112	2	0	2	0	244	4	0	19	0	YES
3-00-72940-81201-3	RPKBQ99	Redpack Diced Tomatoes			2.10	59	291	12	0	0	0	0	103	88	2	0	2	0	244	4	0	38	0	YES
1-00-72940-11323-9	REDBK2RC12	Red Gold 12/28 oz. Cans Diced Tomatoes & Green Chiles			2.30	64	146	11	0	0	0	0	160	100	2	0	2	0	264	3	0	21	0	YES
3-00-72940-10015-8	VINMS99	Vine-Ripe Spaghetti Sauce (Low Sodium)***			2.00	63	318	23	3	0	0	0	70	153	5	1	3	1	196	2	0	6	0	YES
3-00-72940-10052-3	VINHM99	Vine-Ripe Tomato Sauce (Low Sodium)***			2.00	63	318	23	0	0	0	0	45	145	5	1	4	<1	115	1	0	0	0	YES

\*\* Product is also available in 168 Count Double Pack. Dipping cup content as consumed is 1/2 cup NSLP Credit

\*\*\* Product is strictly Low Sodium; sodium removed with no additional flavor enhancements

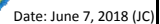
\* Fluid Ounces

Note: Condiment Products below do not meet NSLP 1/4 cup Fruit & Vegetable Serving based on USDA Food Buying Guide

### RED GOLD TOMATO KETCHUP & CONDIMENTS INCLUDING NATURALLY BALANCED PRODUCTS

					Total Case Yield		Total	Total	Sat. F.	Trans	Chole	Sodium	Potas	Total	Dietar	Sugars	Protein	Vitam	Vitam	Vitam	Calc	Iron	Kosher
GTIN Case Code	Red Gold Item No.	Brand	Size	Product Description	Serving Size (oz)	Total Servings																	
6-00-72940-11584-9	REDYL9G	Red Gold 1,000/9 gm. Packet Ketchup Naturally Balanced (Sugar/ No HFCS) Enhanced Low Sodium			0.32	9	1,000	10	0	0	0	0	25	30	2	0	2	0	0	0	0	0	YES
3-00-72940-11583-1	REDYL99	Red Gold 6/110 Cans Ketchup Naturally Balanced (Sugar/ No HFCS) Enhanced Low Sodium			0.60	17	1,140	20	0	0	0	0	50	60	4	0	4	0	100	1	0	0	YES
6-00-72940-11577-1	REDYL3G	Red Gold 1/3 gal. Bag-in-Box Ketchup Naturally Balanced (Sugar/ No HFCS) Enhanced Low Sodium (for Wall Rack)			0.60	17	760	20	0	0	0	0	50	60	4	0	4	0	100	1	0	0	YES
8-00-72940-11579-9	REDY51Z	Red Gold 250/1 oz. Dunk Cups Ketchup Naturally Balanced (Sugar/ No HFCS) Enhanced Low Sodium			1.00	28	250	30	0	0	0	0	75	100	7	0	5	0	100	1	0	0	YES
8-00-72940-11580-5	REDOA1Z	Red Gold 250/1 oz. Dunk Cups Barbeque Sauce Naturally Balanced (Sugar/ No HFCS) Enhanced Low Sodium			1.00	28	250	40	5	0	0	0	65	100	9	0	8	0	0	0	0	0	NO
6-00-72940-11550-4	REDYL7D	Red Gold 2/1.5 gal Ketchup Naturally Balanced (Sugar/ No HFCS) Enhanced Low Sodium			0.60	17	773	20	0	0	0	0	50	60	4	0	4	0	100	1	0	0	YES
8-00-72940-74737-2	REDYL9P	Red Gold 6/112.5 oz. #10 Jug Pumps Ketchup Naturally Balanced (with free Pump)			0.60	17	1,125	20	0	0	0	0	50	60	4	0	4	0	100	1	0	0	YES
8-00-72940-74739-6	REDOA9P	Red Gold 6/114 oz. #10 Jug Pumps Barbeque Sauce Naturally Balanced (with free pump)			1.26	36	542	50	5	0	0	0	95	130	12	0	11	0	100	0	0	0	NO
7-00-72940-11119-0	REDOA7D	Red Gold 2/1.5 gal. Dispenser Pouch Pack Barbeque Sauce Naturally Balanced (Sugar/ No HFCS) Enhanced Low Sodium			1.26	36	370	50	5	0	0	0	95	130	12	0	11	0	100	0	0	0	NO
8-00-72940-11580-5	REDOA1Z	Red Gold 250/1 oz. Dunk Cups Barbeque Sauce Naturally Balanced (Sugar/ No HFCS) Enhanced Low Sodium			1.00	28	250	40	5	0	0	0	65	100	9	0	8	0	0	0	0	0	NO
6-00-72940-11563-4	REDY57D	Red Gold 2/1.5 gal. Pouches 33% Fancy Ketchup (Pouch Pack)			0.60	17	774	20	0	0	0	0	160	45	5	0	4	0	100	1	0	0	YES
7-00-72940-17229-0	RED2A2D	Red Gold 2/1.5 gal. Dispenser Pouch Pack Yellow Mustard			0.17	5	2,312	5	0	0	0	0	60	7	0	0	0	0	0	0	0	0	NO
3-00-72940-74748-3	RED2A9P	Red Gold 6/105 oz. #10 Jug Pumps Yellow Mustard (with free Pump)			0.17	5	3,570	0	0	0	0	0	60	0	0	0	0	0	0	0	0	0	NO
7-00-72940-17230-6	RED557D	Red Gold 2/1.5 gal Dispenser Pouch Pack Sweet Relish			0.51	15	664	20	0	0	0	0	105	0	4	0	2	0	0	0	0	0	NO
7-00-72940-93074-6	HUYWY7D	Huy Fong 2/1.5 gal. Sriracha Hot Chili Sauce Ketchup (No HFCS)			0.60	17	773	20	0	0	0	0	160	39	4	0	3	0	0	1	0	0	YES
1-00-72940-11207-2	HUYWY2R	Huy Fong 12/20 oz bottles Sriracha Hot Chili Sauce Ketchup (No HFCS)			0.60	17	400	20	0	0	0	0	160	39	4	0	3	0	0	1	0	0	YES
6-00-72940-11204-1	HUYWY8G	Huy Fong 1,000/8 gm Packets Sriracha Hot Chili Sauce Ketchup (No HFCS) (Red Foil)			0.28	8	1,000	10	0	0	0	0	75	20	2	0	2	0	0	0	0	0	YES
8-00-72940-74738-9	HUYWY9P	Huy Fong 6/113 oz. #10 Jug Pumps Sriracha Hot Chili Sauce Ketchup (No HFCS) (with free Pump)			0.60	17	1,130	20	0	0	0	0	160	39	4	0	3	0	0	1	0	0	YES
6-00-72940-99709-4	HUYHW7GC500	Huy Fong 500/7 gm Packets "Rooster" Original Sriracha Hot Chili Sauce - (Red Foil)			0.25	7	1,000	10	0	0	0	0	115	0	1	0	1	0	0	0	0	0	YES
6-00-72940-11595-5	REDY59G	Red Gold 1,000/9 gm Packets Ketchup Sweetened with Sugar (Red Foil)			0.32	9	1,000	10	0	0	0	0	85	23	2	0	2	0	0	0	0	0	YES
6-00-72940-11581-8	REDY59G	Red Gold 1,000/9 gm Packets 33% Fancy Ketchup (White Foil)			0.32	9	1,000	10	0	0	0	0	85	25	3	0	2	0	0	0	0	0	YES
3-00-72940-11002-7	REDY599	Red Gold 6/ #10 Cans 33% Fancy Ketchup			0.60	17	1,151	20	0	0	0	0	160	45	5	0	4	0	100	1	0	0	YES
3-00-72940-11574-9	REDY59P	Red Gold 6/114 oz. #10 Jug Pumps 33% Fancy Ketchup (with free Pump)			0.60	17	1,141	20	0	0	0	0	160	45	5	0	4	0	100	1	0	0	YES
6-00-72940-11561-9	REDY572	Red Gold 6/114 oz. Pouches 33% Fancy Ketchup (Plastic Pouch)			0.60	17	1,141	20	0	0	0	0	160	45	5	0	4	0	100	1	0	0	YES
3-00-72940-11562-7	REDY53H	Red Gold 3/1.5 gal. Pouches 33% Fancy Ketchup (Pouch Pack)			0.60	17	1,161	20	0	0	0	0	160	45	5	0	4	0	100	1	0	0	YES
6-00-72940-11560-3	REDYA3GTH	Red Gold 1/3 gal. Bag-in-Box 33% Fancy Ketchup (for Wall Rack)			0.60	17	760	20	0	0	0	0	160	45	5	0	4	0	100	1	0	0	YES
5-00-72940-11564-4	REDYA64	Red Gold 9/64 oz. 33% Fancy Ketchup (Plastic Bottle)			0.60	17	961	20	0	0	0	0	160	45	5	0	4	0	100	1	0	0	YES









## SCHOOL YEAR 2019/2020 Commodity Processing Calculator

**Tomato Paste Totes USDA WBSM Item Code 100332**

**GENERAL INFORMATION: FOR NET OFF INVOICE (NOI) COMMODITY PROCESSING METHOD**

**NOTE 1: USDA WBSM Item Code 100332 / Tomato Paste For Bulk Processing.**

The Pass Thru Value (PTV) or NOI (Net Off Invoice) discount amount has been determined based on the quantity of tomato paste in the products being offered under this program. 100332 values quoted for the SY2019/2020 were provided by FNS via the 12/03/2018 NMPA notification @ \$0.4125 per pound or \$16,458.75 per truckload of paste. The corresponding Pass Through Value Discount per case for each product is indicated above.

**NOTE 2:** The distributor you select to hold and manage your NOI Tomato Bank must be certified by Red Gold and approved to participate in the program by transmitting sales data on a timely basis (see [www.k12foodservice.com](http://www.k12foodservice.com) for approved distributors). You must have a distributor selected no later than June 1, 2019 in order to have your banks loaded by July 1, 2019. You must also agree to view your account balance by logging on the [www.k12foodservice.com](http://www.k12foodservice.com) website in order to complete sales verification and monitor balances.

**NOTE 3:** Some states and/or cooperatives may choose to obtain their purchase commitment on 100332 via an alternative unit quantity (i.e. 40 lbs, 400 lbs, etc). Please confirm the quantity amount being requested by your respective agency and order accordingly.

### How to reach us . . . . .

**RED GOLD, LLC.**

P.O. Box 83  
Elwood, IN 46036  
Toll Free (877)748-9798 Extension 1630

[www.k12tomatoes.com](http://www.k12tomatoes.com)

[www.redgold.com/red-gold-company/foodservice/k-12-school-program](http://www.redgold.com/red-gold-company/foodservice/k-12-school-program)

Josh Chaffin  
Sr. Bid Administrator - IN HQ  
(877) 748-9798 Extension 1611  
[jchaffin@redgold.com](mailto:jchaffin@redgold.com)

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National Director, Education / Non-Commercial  
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Alison Powers, MBA, SNS  
Midwest Sales Manager - Education  
(574) 242-0962  
[apowers@redgold.com](mailto:apowers@redgold.com)

### Broker Contact Information . . . . .

**Name:**  
**Company:**

**Address:**  
**City/State/Zip**  
**Email:**

**Phone:**  
**Other:**  
**Fax:**





# SCHOOL YEAR 2019/2020 Commodity Processing Calculator

Tomato Paste Totes: USDA WSCM Item Code 100332



This Calculator is most useful when accessed and used in the electronic format.

Issue Date: 12/3/18

District to complete column N or column P and pounds will be automatically calculated (all others locked)

MAY USE EITHER METHOD 1 OR METHOD 2

METHOD 1

METHOD 2

UNIT NET WEIGHT	CASE NET WEIGHT	SERVINGS PER CASE	SERVING NET WEIGHT	PRODUCT DESCRIPTION	UPC CODE	RED GOLD ITEM NUMBER	EST. FINISHED CASES PER TRUCK OF PASTE	AMOUNT DONATED FOOD PER CASE	PASS THRU VALUE PER CASE	EST. ANNUAL CASES NEEDED (N)	EST. TOTAL PASTE POUNDS NEEDED	EST. SERVINGS NEEDED PER POUND (P)	EST. TOTAL PASTE POUNDS NEEDED
CREDITING ITEMS - Nutritionally Enhanced Sauces & Salsa Products - Great Tasting, Enhanced Low Sodium Formula, No HFCS, Added Tomato Paste for Better Yields & Lower Cost										\$0.4125			
106 oz	39.75 lbs	530	1.20 oz	Redpack Nutritionally Enhanced Spaghetti Sauce 6 # 10 Cans	72940-82107	RPKMA9E	3,866	10.32	\$4.26		-		-
105 oz	39.38 lbs	420	1.50 oz	Redpack Nutritionally Enhanced Marinara Sauce 6 # 10 Cans	72940-82206	RPKNA9E	5,443	7.33	\$3.02		-		-
106 oz	39.75 lbs	530	1.20 oz	Redpack Nutritionally Enhanced Fully Prepared Pizza Sauce 6 # 10 Cans	72940-81909	RPKIL9E	3,254	12.26	\$5.06		-		-
109 oz	39.75 lbs	289	2.20 oz	Red Gold Nutritionally Enhanced Enchilada Sauce - 6 / #10 Cans	72940-10094	REDRL99	7,644	5.22	\$2.15		-		-
103 oz	38.63 lbs	412	1.50 oz	Red Gold Nutritionally Enhanced Salsa 6 # 10 Cans	72940-11005	REDS999	6,763	5.90	\$2.43		-		-
1.5 oz	24.75 lbs	264	1.50 oz	Red Gold Salsa Dipping Cups (Nutritionally Enhanced Low Sodium)- 264 / 1.5 oz. Cups - 1/4 cup R/O Credit	72940-11057	REDSCHZC264	10,755	3.71	\$1.53		-		-
3.0 oz	15.75 lbs	84	3.00 oz	Red Gold Salsa Dipping Cups (Nutritionally Enhanced Low Sodium)- 84 / 3 oz Cups - 1/2 cup R/O Credit	72940-11139-5	REDS2ZC84	16,907	2.36	\$0.97		-		-
3.0 oz	31.52 lbs	168	3.00 oz	Red Gold Salsa Dipping Cups (Nutritionally Enhanced Low Sodium)- 168 / 3 oz Cups - 1/2 cup R/O Credit	72940-11139-7	REDS2ZC168	8,453	4.72	\$1.95		-		-
1.25 oz	20.63 lbs	264	1.25 oz	Red Gold Marinara Sauce Dipping Cups (Nutritionally Enhanced Low Sodium)- 264 / 1.25 oz. Cups- 1/4 cup R/O Credit	72940-11058	REDNAHZC264	6,927	5.76	\$2.38		-		-
2.5 oz	13.13 lbs	84	2.50 oz	Red Gold Marinara Sauce Dipping Cups (Nutritionally Enhanced Low Sodium)- 84 / 2.5 oz Cups - 1/2 cup R/O Credit	72940-82207-9	REDNA2ZC84	10,872	3.67	\$1.51		-		-
2.5 oz	26.25 lbs	168	2.50 oz	Red Gold Marinara Sauce Dipping Cups (Nutritionally Enhanced Low Sodium)- 168 / 2.5 oz. Cups - 1/2 cup R/O Credit	72940-82207-1	REDNA2ZC168	5,443	7.33	\$3.02		-		-
1 oz	15.63 lbs	250	1.00 oz	Red Gold Marinara Sauce Dunk Cups (Nutritionally Enhanced Low Sodium)- 250 / 1 oz. Cups - 1/8 cup R/O Credit	72940-11135	REDNA1Z	10,025	3.98	\$1.64		-		-
CREDITING ITEMS - Traditional Tomato Products / Vine Ripe (Regular) Low Sodium Items													
106 oz	39.75 lbs	530	1.20 oz	Redpack Multi Purpose Spaghetti Sauce - 6 / # 10 Cans	72940-82100	RPKMA9C	3,739	10.67	\$4.40		-		-
105 oz	39.38 lbs	450	1.40 oz	Redpack Multi Purpose Marinara Sauce - 6 / # 10 Cans	72940-82200	RPKNA99	5,306	7.52	\$3.10		-		-
105 oz	39.38 lbs	450	1.40 oz	Redpack Multi Purpose Marinara Sauce - 6 / Poly Pouches	72940-99707	RPKNC9H	5,306	7.52	\$3.10		-		-
106 oz	39.75 lbs	530	1.20 oz	Redpack Fully Prepared Pizza Sauce 6 / # 10 Cans	72940-81907	RPKIL99	3,254	12.26	\$5.06		-		-
105 oz	39.38 lbs	573	1.10 oz	Redpack Extra Heavy Pizza Sauce w/ Basil - 6 / # 10 Cans	72940-81903	RPKIX99	2,599	15.35	\$6.33		-		-
108 oz	40.50 lbs	498	1.30 oz	Redpack Sloppy Joe Sauce - 6 / # 10 Cans	72940-74150	RPK1A99	3,793	10.52	\$4.34		-		-
105 oz	39.38 lbs	573	1.10 oz	Redpack Concentrated & Crushed All Purpose Tomatoes - 6 / # 10 Cans	72940-81400	RPKDX99	2,292	17.41	\$7.18		-		-
111 oz	41.63 lbs	1,332	0.50 oz	Redpack Tomato Paste - 6 / # 10 Cans	72940-82300	RPKUA99	1,288	30.97	\$12.78		-		-
106 oz	39.75 lbs	530	1.20 oz	Redpack Tomato Sauce - 6 / # 10 Cans	72940-81800	RPKHA99	4,105	9.72	\$4.01		-		-
106 oz	39.75 lbs	572	1.11 oz	Redpack Tomato Puree (1.06 Specific Gravity) - 6 / # 10 Cans	72940-81701	RPKH69X	2,454	16.26	\$6.71		-		-
106 oz	39.75 lbs	318	2.00 oz	Vine Ripe Spaghetti Sauce - Low Sodium - 6 / # 10 Cans (Sodium Reduced / No additional enhancements)	72940-10015	VINMS99	4,453	8.96	\$3.70		-		-
106 oz	39.75 lbs	318	2.00 oz	Vine Ripe Tomato Sauce - Low Sodium - 6 / # 10 Cans (Sodium Reduced / No additional enhancements)	72940-10052	VINHM99	4,419	9.03	\$3.72		-		-
46 oz	34.50 lbs	278	2.00 oz	Red Gold Tomato Juice No Salt Added (NSA) - 12 / 46 oz Cans	72940-14320-5	REDVB46	7,000	5.70	\$2.35		-		-
CONDIMENT ITEMS - Ketchup / BBQ Sauce/ Specialty Items - Naturally Balanced Proprietary Formula Reduces Sodium By Up to 80%, made with sugar (no HFCS), & insures GREAT TASTE!													
9 grams	19.84 lbs	1,000	0.32 oz	Red Gold Naturally Balanced Ketchup (Made w/Sugar - Enhanced Low Sodium) - 1,000 / 9 gm Foil Packets	72940-11584	REDYL9G	8,295	4.81	\$1.98		-		-
114 oz	42.75 lbs	1,140	0.60 oz	Red Gold Naturally Balanced Ketchup (Made w/Sugar - Enhanced Low Sodium) 6/#10 Cans	72940-11583	REDYL99	3,840	10.39	\$4.29		-		-
28.5 lbs	28.50 lbs	760	0.60 oz	Red Gold Naturally Balanced Ketchup (Made w/Sugar - Enhanced Low Sodium) - 1/3 gal. Bag-In-Box (Wall Rack)	72940-11577	REDYL3G	5,758	6.93	\$2.86		-		-
14.5 lbs	29.00 lbs	773	0.60 oz	Red Gold Naturally Balanced Ketchup (Made w/Sugar - Enhanced Low Sodium)- 2/1.5 gal. Dispenser Pouch Pack**	72940-11550	REDYL7D	5,758	6.93	\$2.86		-		-
112.5 oz	42.19 lbs	1,125	0.60 oz	Red Gold Naturally Balanced Ketchup (Made w/Sugar; Enhanced Low Sodium) - 6/#10 Jugs w/ Pump	72940-74737	REDYL9P	3,954	10.09	\$4.16		-		-
1 oz	15.63 lbs	250	1.00 oz	Red Gold Naturally Balanced Ketchup (Made w/Sugar - Enhanced Low Sodium)- 250 / 1 oz. Plastic Dunk Cups	72940-11579	REDY51Z	11,208	3.56	\$1.47		-		-
1 oz	15.63 lbs	250	1.00 oz	Red Gold BBQ Sauce Naturally Balanced (Made with Sugar/ Enhanced Low Sodium) 250 / 1 oz Plastic Dunk Cups	72940-11580	REDOA1Z	19,463	2.05	\$0.85		-		-
114 oz	42.75 lbs	542	1.26 oz	Red Gold BBQ Sauce Naturally Balanced (Made with Sugar/ Enhanced Low Sodium) - 6/#10 Jugs with Pump	72940-74739	REDOA9P	7,112	5.61	\$2.31		-		-
14.5 lbs	29.20 lbs	370	1.26 oz	Red Gold BBQ Sauce Naturally Balanced (Made with Sugar/ Enhanced Low Sodium) 2/1.5 gal. Dispenser Pouch Pack**	72940-11119	REDOA7D	10,418	3.83	\$1.58		-		-
9 grams	19.84 lbs	1,000	0.32 oz	Red Gold Fancy Ketchup 1,000 / 9 gm Portion Control Foil Packets	72940-11581	REDY59G	9,477	4.21	\$1.74		-		-
115 oz	43.13 lbs	1,151	0.60 oz	Red Gold 33% Fancy Ketchup 6 / # 10 Cans	72940-11002	REDY599	4,067	9.81	\$4.05		-		-
114 oz	42.75 lbs	1,141	0.60 oz	Red Gold 33% Fancy Ketchup - 6/#10 Jugs with Pump	72940-11574	REDY59P	4,105	9.72	\$4.01		-		-
114 oz	42.75 lbs	1,141	0.60 oz	Red Gold 33% Fancy Ketchup 6 / 114 oz Pouches (6 / 7 lb. 2 oz)	72940-11561	REDY572	4,105	9.72	\$4.01		-		-
28.5 lbs	28.50 lbs	760	0.60 oz	Red Gold 33% Fancy Ketchup 1 / 3 gal. Bag-In-Box for Wall Rack	72940-11560	REDYA3GTH	6,157	6.48	\$2.67		-		-
14.5 lbs	29.00 lbs	774	0.60 oz	Red Gold 33% Fancy Ketchup 2 / 1.5 gal. Dispenser Pouch Pack**	72940-11563	REDY57D	6,045	6.60	\$2.72		-		-
14.5 lbs	43.50 lbs	1,161	0.60 oz	Red Gold 33% Fancy Ketchup 3 / 1.5 gal. Pouch Pack	72940-11562	REDY53H	4,034	9.89	\$4.08		-		-
64 oz	36.00 lbs	961	0.60 oz	Red Gold 33% Fancy Ketchup 9 / 64 oz Plastic Squeeze Bottle	72940-11564	REDYA64	4,848	8.23	\$3.39		-		-
8 grams	17.50 lbs	1,000	0.28 oz	Huy Fong "Rooster" Original Sriracha Hot Chili Sauce Ketchup (No HFCS) - 1000 / 8 gram Foil Packet	72940-11204	HUYYW8G	10,257	3.89	\$1.60		-		-
20.0 oz	15.00 lbs	400	0.60 oz	Huy Fong "Rooster" Original Sriracha Hot Chili Sauce Ketchup (No HFCS)- 12 / 20 oz Bottles	72940-11207	HUYYW2R	11,946	3.34	\$1.38		-		-
14.5 lbs	29.00 lbs	773	0.60 oz	Huy Fong "Rooster" Original Sriracha Hot Chili Sauce Ketchup (No HFCS)- 2 / 1.5 gal. Dispenser Pouch Pack**	72940-93074	HUYYW7D	6,186	6.45	\$2.66		-		-
113 oz	42.38 lbs	1,130	0.60 oz	Huy Fong "Rooster" Original Sriracha Hot Chili Sauce Ketchup (No HFCS) - 6/ 113 oz Jugs with Pump	72940-74738	HUYYW9P	4,231	9.43	\$3.89		-		-
Note: All Better Nutrition Made Simple Products Qualify for SY1920 Cool School Café Program Points										TOTAL ALL ITEMS (LBS.)	-	0.00	-
Visit <a href="http://www.k12tomatoes.com">www.k12tomatoes.com</a> to download an EXCEL Version of this spreadsheet.										TOTAL ENTITLEMENT DOLLARS (\$)	\$	\$	-

\*\* Dispenser Program available by contacting your local foodservice broker.

\*100332 = Totes of Tomato Paste / 1 Tote = 2,850 lbs of Paste / 1 truckload of 100332 = 14 Totes or 39900 lbs of Paste

The Pass Thru Value (PTV) or NOI (Net Off Invoice) discount amount has been determined based on the quantity of tomato paste in the products being offered under this program. 100332 values quoted for the SY2019/2020 were provided by FNS via the 12/03/2018 NMPA notification @ \$0.4125 per pound or \$16,458.75 per truckload of paste. The corresponding Pass Through Value Discount per case for each product is indicated above.

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Page 1 of 2 (Contact Information on Page 2)





# Summary of Product Formulation Statements (SPFS) for Red /Orange Vegetable Crediting for NSLP

Calculations are for 1/4 Cup Creditable Amount of RED/ORANGE Vegetable

Pack Size	Product Name	Red Gold Manufacturer Product Code	Serving Size (Ounces)	Description of Creditable Ingredient Per Food Buying Guide (FBG)	Vegetable Subcategory	Ounces of Creditable Ingredient (Column B)	Multiply	FBG Yield / Purchase Unit (16 oz.)	Creditable Amount (quarter cups)	Purchase Unit = 1 Case Oz. per 1 Case	Servings / 1 Case (Column C/ Column A)	Total Cups / 1 Case
6/#10 Cans	Tomato Paste	RPKU99	0.50	Tomato Paste	Red /Orange	0.500	X	2.01	1.00	630	1332	333
6/#10 Cans	Crushed Tomatoes Conc.	RPKDX99	1.10	Tomato Paste	Red /Orange	0.520	X	2.01	1.04	630	573	143
6/#10 Cans	Pizza Sauce w/ Basil (X-Hvy)	RPKIX99	1.10	Tomato Paste	Red /Orange	0.510	X	2.01	1.02	630	573	143
6/#10 Cans	Tomato Puree	RPKH69X	1.11	Tomato Puree	Red /Orange	1.115	X	0.90	1.00	630	572	143
6/#10 Cans	Spaghetti Sauce	RPKMA9C	1.20	Tomato Puree	Red /Orange	1.160	X	0.90	1.04	636	530	133
6/#10 Cans	Spaghetti Sauce Enhanced	RPKMA9E	1.20	Tomato Puree	Red /Orange	1.115	X	0.90	1.00	636	530	133
6/#10 Cans	Pizza Sauce Fully Prepared	RPKIL99	1.20	Tomato Puree	Red /Orange	1.115	X	0.90	1.00	636	530	133
6/#10 Cans	Tomato Sauce	RPKHA99	1.20	Tomato Puree	Red /Orange	1.115	X	0.90	1.00	636	530	133
6/#10 Cans	Pizza Sauce FP Enhanced	RPKIL9E	1.20	Tomato Puree	Red /Orange	1.130	X	0.90	1.01	636	530	133
6/#10 Cans	Sloppy Joe Sauce	RPK1A99	1.30	Tomato Puree	Red /Orange	1.115	X	0.90	1.00	648	498	125
6/#10 Cans	Enchilada Sauce	REDRL99	2.20	Tomato Puree	Red /Orange	1.120	X	0.90	1.00	636	289	72
6/#10 Cans	Spaghetti Sauce - Low Sodium	VINMS99	2.00	Tomato Puree	Red /Orange	1.120	X	0.90	1.00	636	318	80
6/#10 Cans	Tomato Sauce - Low Sodium	VINH99	2.00	Tomato Puree	Red /Orange	1.120	X	0.90	1.00	636	318	80
6/105 oz Pouches	Marinara Sauce Pouches	RPKNC9H	1.40	Tomato Puree	Red /Orange	0.840	X	0.90	0.75	630	450	113
				and Tomatoes Diced	Red /Orange	0.450	X	0.48	0.21			
6/#10 Cans	Marinara Sauce	RPKNA99	1.40	Tomato Puree	Red /Orange	0.912	X	0.90	0.82	630	450	113
				and Tomatoes Diced	Red /Orange	0.423	X	0.48	0.20			
6/#10 Cans	Marinara Sauce Enhanced	RPKNA9E	1.50	Tomato Puree	Red /Orange	0.934	X	0.90	0.84	630	420	105
				and Tomatoes Diced	Red /Orange	0.453	X	0.48	0.21			
264/1.25 oz Cups	Marinara Sauce Cups	REDNAHZC264	1.25	Tomato Puree	Red /Orange	1.108	X	0.90	0.99	330	264	66
				and Tomatoes Diced	Red /Orange	0.086	X	0.48	0.04			
264/1.5 oz. Cups	Salsa Cups	REDSCHZC264	1.50	Tomato Puree	Red /Orange	0.910	X	0.90	0.81	504	336	84
				and Tomatoes Diced	Red /Orange	0.400	X	0.48	0.19			
6/#10 Cans	Salsa Enhanced	REDSC99	1.50	Tomato Puree	Red /Orange	0.910	X	0.90	0.81	618	412	103
				and Tomatoes Diced	Red /Orange	0.400	X	0.48	0.19			

\*Below Items, as packaged, meet the 1/2 cup Red/Orange Vegetable Requirement

84/3 oz. Cups*	Salsa Cups	REDSC2ZC84	1.50	Tomato Puree	Red /Orange	0.91	X	0.90	0.82	252	168	42
				and Tomatoes Diced	Red /Orange	0.40	X	0.48	0.19			
168/3 oz. Cups*	Salsa Cups	REDSC2ZC168	1.50	Tomato Puree	Red /Orange	0.91	X	0.90	0.82	504	336	84
				and Tomatoes Diced	Red /Orange	0.40	X	0.48	0.19			
84/ 2.5 oz Cups*	Marinara Sauce Cups	REDNA2ZC84	1.25	Tomato Puree	Red /Orange	1.10	X	0.90	0.99	210	168	42
				and Tomatoes Diced	Red /Orange	0.07	X	0.48	0.03			
168/ 2.5 oz Cups*	Marinara Sauce Cups	REDNA2ZC168	1.25	Tomato Puree	Red /Orange	1.10	X	0.90	0.99	420	336	84
				and Tomatoes Diced	Red /Orange	0.07	X	0.48	0.03			

**Note:** Product Formulation Statements for other tomato products are available upon request or reference the USDA Food Buying Guide; Red Gold /Redpack products meet USDA standards.

Example: 100% Full Strength Tomato Juice credits as a Red/Orange Vegetable on a 1:1 basis (2.oz of Tomato Juice = 1/4 cup Credit)

I certify the above information is true and correct and that the quantity listed in Column D (Serving Size) credits for 1/4 cup of Red/Orange Vegetable.  
This is based on the calculations for Tomato Puree and Tomato Paste as identified in the Food Buying Guide and as indicated in Column E (Description of Creditable Ingredient /FBG).

Rick Jones  
Signature

Director Quality Assurance and Research & Development  
Title

765-557-5500 Ext. 1615  
Phone Number

Rick Jones  
Printed Name

6/13/18  
Date

6/13/18  
Revision Date (if applicable)



# Red Gold / Redpack / Vine Ripe / Huy Fong Products: SODIUM Comparison Chart: Traditional Items vs. LOWER Sodium Options (July 2018) - **NEW**

## 20+ Traditional Options

Item Code	Traditional Red Gold Products: Sauces / Salsa / Cups	Pack size	Sodium based on 1/4 cup Creditable Red/Orange Serving*
RPKMA9C	Redpack Spaghetti Sauce	6/#10 cans	133 mg
RPKNA99	Redpack Marinara Sauce	6/#10 cans	163 mg
RPKIL99	Redpack Fully Prepared Pizza Sauce	6/#10 cans	109 mg
Item Code	Huy Fong Original Rooster Sriracha Condiments	Pack size	Sodium Serving Based on 9 gram serving (8 gram) < 7 gram>
HUYW2R	Huy Fong "Original Rooster" Sriracha Hot Chili Sauce Ketchup (Sugar / No HFCS)	12/20 oz Sq bottles	80 mg
HUYW8G	Huy Fong "Original Rooster" Sriracha Hot Chili Sauce Ketchup - Red Foil Packets (Sugar / No HFCS)	1000/ 8 gm	(75 mg)
HUYHW7GC500	Huy Fong 500/7 gm Packets "Rooster" Original Sriracha Hot Chili Sauce -Red Foil Packets (Sugar / No HFCS)	500/ 7 gm	<115 mg>
HUYW7D	Huy Fong "Original Rooster" Sriracha Hot Chili Sauce Ketchup (Sugar / No HFCS)	2/1.5 gal.	80 mg
<b>HUYW9P</b>	<b>Huy Fong "Original Rooster" Sriracha Hot Chili Sauce Ketchup (Sugar / No HFCS)</b>	<b>6/#10 Plastic Jug Pump</b>	<b>80 mg</b>
Item Code	Traditional Red Gold Condiment Products - Ketchup / Mustard <u>Bulk</u>	Pack size	Sodium based on 1 Tbsp. (1 tsp.)
REDY599	Red Gold Ketchup - #10 Cans	6/#10 cans	160 mg
REDY57D	Red Gold Ketchup - Dispenser Pouch	2/1.5 gallon	160 mg
REDYA3G	Red Gold Ketchup - 3 gal Bag In Box	1/3 gallon	160 mg
REDY59P	Red Gold Ketchup - #10 Jug Pump	6/#10 Plastic Jug Pump	160 mg
<b>RED2A9P</b>	<b>Red Gold Mustard - #10 Jug Pump</b>	<b>6/#10 Plastic Jug Pump</b>	<b>(60 mg.)</b>
Item Code	Traditional Red Gold Products - Ketchup <u>Portion Control</u>	Pack size	Sodium based on 1 unit
REDY59G	Red Gold Ketchup - Foil Packets (White)	1000/ 9 gram	85 mg
REDY59G	Red Gold Ketchup - Foil Packets (Red) - Sweetened with Sugar	1000/9 gram	85 mg
Item Code	Traditional Red Gold Juice Products Tomato Juice (Est. \$.10 - .12/ serving) <u>Red/Orange Vegetable Credit = 1/2 cup</u>	Pack size	Sodium based on 4 oz. Serving
SACVA46	Sacramento TOMATO JUICE	12/46 oz.	315 mg
REDVO46	Red Gold TOMATO JUICE	12/46 oz.	315 mg
Item Code	Other Traditional Red Gold Products Red/Orange Vegetable Credit Options	Pack size	Sodium based on 1/4 cup Creditable Red/Orange Serving*
RPKHA99	Redpack TOMATO Sauce	6/#10 cans	156 mg
REDBK2RC12	Red Gold Diced Tomatoes & Green Chilies	12/28 oz. cans	160 mg

## 24 Nutritionally Enhanced Low Sodium Options

Item Code	Better Nutrition Made Simple - Nutritionally Enhanced Low Sodium/ Made with Sugar (No HFCS) Red Gold Products (Sauce / Salsa / Cups)	Pack size	Sodium based on 1/4 cup Creditable Red/Orange Serving* Or As Packaged
RPKMA9E	Redpack Nutritionally Enhanced Spaghetti Sauce	6/#10 cans	38 mg
RPKNA9E	Redpack Nutritionally Enhanced Marinara	6/#10 cans	47 mg
RPKIL9E	Redpack Nutritionally Enhanced Fully Prepared Pizza Sauce	6/#10 cans	30 mg
REDSC99	Red Gold Nutritionally Enhanced Salsa (Mild)	6/#10 cans	106 mg
REDRL99	Red Gold Nutritionally Enhanced Enchilada Sauce	6/#10 cans	133 mg
REDSC2ZC84	Red Gold NE Salsa Dipping Cup (Meets 1/2 cup Red/Orange Credit)	84/ 3.0 oz.	195 mg /cup
REDSC2ZC168	Red Gold NE Salsa Dipping Cup (Meets 1/2 cup Red/Orange Credit) <i>Save \$0.01/cup with Double Pack!</i>	168 /3.0 oz.	195 mg /cup
REDSCHZC264	Red Gold NE Salsa Dipping Cup (Meets 1/4 cup Red/Orange Veg Credit)	264/1.25 oz.	100 mg /cup
REDNA2ZC84	Red Gold NE Marinara Sauce Dipping Cup (Meets 1/2 cup Red/Orange Credit)	84 / 2.5 oz.	200 mg/cup
REDNA2ZC168	Red Gold NE Marinara Sauce Dipping Cup (Meets 1/2 cup Red/Orange Credit) <i>Save \$0.01/cup with Double Pack!</i>	168/ 2.5 oz.	200 mg/cup
REDNAHZC264	Red Gold NE Marinara Sauce Dipping Cup (Meets 1/4 cup Red/Orange Veg Credit)	264/1.25 oz.	100 mg /cup
REDNA1Z	Red Gold NE Marinara Sauce Dunk Cup (Meets 1/8th Cup Red/Orange Veg Credit)	250 / 1 oz.	129 mg/cup
Item Code	Red Gold Naturally Balanced Condiments - Enhanced Low Sodium / Made with Sugar (No HFCS) BBQ Sauce / Marinara -	Pack size	Sodium Per 1 ounce serving cup (1 tbsn/ 18 gr.)
REDNA1Z	Red Gold Marinara Sauce Dunk Cup	250 / 1 oz.	129 mg
REDOA1Z	Red Gold BBQ Dipping Cup ( <b>Enhanced Low Sodium/No HFCS</b> )	250/ 1 oz.	65 mg
REDOA7D	Red Gold BBQ Sauce Dispenser Bulk ( <b>Enhanced Low Sodium - No HFCS</b> )	2 /1.5 gal	(48 mg)
<b>REDOA9P</b>	<b>Red Gold BBQ Sauce - #10 Jug Pump Dispenser (Enhanced Low Sodium - No HFCS)</b>	<b>6/#10 Plastic Jug Pump</b>	<b>(48 mg)</b>
Item Code	Naturally Balanced Ketchup from Red Gold (Bulk Pack): Made with Sugar / Enhanced Low Sodium	Pack size	Sodium based on 1 Tbsp.
REDYL99	Red Gold <b>Naturally Balanced</b> Ketchup - #10 Cans	6/#10 cans	50 mg
REDYL7D	Red Gold <b>Naturally Balanced</b> Ketchup - Dispenser Pouch	2/1.5 gal	50 mg
REDYL3G	Red Gold <b>Naturally Balanced</b> Ketchup - Bag In Box	3 gal	50 mg
<b>REDYL9P</b>	<b>Red Gold Naturally Balanced Ketchup - #10 Jug Pump (Enhanced Low Sodium - No HFCS)</b>	<b>6/#10 Plastic Jug Pump</b>	<b>50 mg</b>
Item Code	Naturally Balanced Ketchup Bulk Items from Red Gold (Portion Control): Made with Sugar / Enhanced Low Sodium	Pack size	Sodium based on 1 unit
REDYL9G	Red Gold <b>Naturally Balanced</b> Ketchup Foil Packets (Green)	1000/ 9 gram	25 mg
REDY51Z	Red Gold <b>Naturally Balanced</b> Ketchup Dunk Cups (Green Foil)	250/ 1 oz.	75 mg
Item Code	Low Sodium Options for Tomato Juice	Pack size	Sodium based on 4 oz. Serving
REDVB46	Red Gold TOMATO JUICE - No Salt Added (NSA) - Cans	12/46 oz.	12.5 mg
Item Code	Standard Low Sodium Options / Other Traditional Red Gold Products Red/Orange Vegetable Credit Options	Pack size	Sodium based on 1/4 cup Creditable Red/Orange Serving*
VINMS99	Vine Ripe Spaghetti Sauce - Low Sodium (No Enhancements / Similar to USDA Foods Item)	6/#10 cans	70 mg (4 oz.)
VINHM99	Vine Ripe Tomato Sauce - Low Sodium (No Enhancements / Similar to USDA Foods Item)	6/#10 cans	45 mg (4 oz.)
RPKH69X	Redpack Tomato Puree	6/#10 cans	12 mg (1.1 oz.)
REDBQ9B	Red Gold Diced Tomatoes in Juice (No Salt Added)	6/#10 cans	7 mg (2.1 oz.)

\* See Summary Product Formulation Statement (SPFS) and/or NLSP Red/Orange Vegetable Crediting Guide for Exact Serving Size that Credits as Red/Orange Vegetable. Per the USDA Food Buying Guide (FBG), items made with Tomato Paste & Tomato Puree credit based on "calculated volume" due to the concentrated nature of the product. It is less than a 1:1 ratio (Example: 3 oz. of Salsa Credit as 1/2 cup of Red/Orange Vegetable, not 4 oz.); Other Tomato Products Credit per USDA FBG instruction. Red Gold enhances their creditable items with extra tomato paste and puree.

## Regional / National Red Gold K12 Sales Support Contact Info:

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Education Mgr.:			
Field Mgr:			

## Red Gold Broker Contact Info

Name:	Phone:
Address:	Email:



## Additional Resources:

[www.k12tomatoes.com](http://www.k12tomatoes.com)  
[www.redgoldfoods.com](http://www.redgoldfoods.com)  
[www.redgoldtomatoes.com](http://www.redgoldtomatoes.com)  
[www.tomatowellness.com](http://www.tomatowellness.com)







## Red/Orange Vegetable Cost Per Serving Comparison Chart

**Note: Red Gold / Redpack products do not credit 1:1, based on proprietary formulas with extra tomato, as allowed by the USDA Food Buying Guide and Tomato Paste & Puree crediting rules.**

Red Gold GTIN	Red Gold Item No.	Product Description	Approximate Serving Size	Approximate Cost/Serving	* Credits as
<b>Sauces: Pizza / Spaghetti / Marinara (Bulk &amp; Portion Control)</b>					
72940-81909	RPKIL9E	Redpack Nutritionally Enhanced Low Sodium Fully Prepared Pizza Sauce - 6/#10 Can	2.4 oz.	\$0.12	1/2 cup Red/Orange
72940-82107	RPKMA9E	Redpack Nutritionally Enhanced Low Sodium Spaghetti Sauce - 6/#10 Can	2.4 oz.	\$0.12	1/2 cup Red/Orange
72940-82206	RPKNA9E	Redpack Nutritionally Enhanced Low Sodium Marinara Sauce - 6/#10 Can	3.0 oz.	\$0.16	1/2 cup Red/Orange
72940-11135	REDNA1Z	Red Gold Marinara Sauce Dipping Cups ( Enhanced Low Sodium /Made with Sugar) 250 / 1 oz Cups	1 oz.	\$0.12	1/8 cup Red/Orange
72940-11058	REDNAHZC264	Red Gold Marinara Sauce Dipping Cups ( Enhanced Low Sodium /Made with Sugar) 264 / 1.25 oz Cups	1.25 oz.	\$0.24	1/4 cup Red/Orange
72940-82207-9	REDNA2ZC84	Red Gold Marinara Sauce Dipping Cups (Enhanced Low Sodium /Made with Sugar) 84 / 2.5 oz Cups	2.5 oz.	\$0.30	1/2 cup Red/Orange
<b>Salsa: Bulk / Portion Control Cups</b>					
72940-11005	REDS99	Red Gold Nutritionally Enhanced Low Sodium Salsa - 6/#10 Can	3.0 oz.	\$0.15	1/2 cup Red/Orange
72940-11057	REDSCHZC264	Red Gold Salsa Dipping Cups (Enhanced Low Sodium/ Made with Sugar) 264 / 1.5 oz Cups	1.5 oz.	\$0.26	1/4 cup Red/Orange
72940-11139-5	REDS2ZC84	Red Gold Salsa Dipping Cups (Enhanced Low Sodium/Made with Sugar) 84 / 3 oz Cups	3.0 oz.	\$0.38	1/2 cup Red/Orange

\* Summary Product Formulation Statement Available Upon Request

## VERSUS



USDA Foods Salsa #10 Can	4.0 oz.	\$0.17	1/2 cup Red/Orange
Mini Carrots - Bulk	3.0 oz.	\$0.15	1/2 cup Red/Orange
Mini Carrots - 2 Snack Bags	4.0 oz.	\$0.50	1/2 cup Red/Orange
Red Pepper Strips - Bulk	4.0 oz.	\$0.15	1/2 cup Red/Orange
Sweet Potato Tots - Frozen Bulk	1/2 cup	\$0.32	1/2 cup Red/Orange
Cherry Tomatoes - Bulk	Apprx. 6	\$0.29	1/2 cup Red/Orange

For more information, visit [www.k12tomatoes.com](http://www.k12tomatoes.com) or [www.redgoldfoods.com](http://www.redgoldfoods.com) or [www.redgoldtomatoes.com](http://www.redgoldtomatoes.com)


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061118 JCJB



# SY1819 RED GOLD FOODSERVICE DISPENSER AGREEMENT FORM FOR EDUCATION CHANNEL

DATE:		<b>Historical Condiment Data /Usage</b> Current Item/ Brand Current Item/ Pack Annual Cases Annual Servings # of Current Dispensers Brand of Current Dispensers <b>Describe Interest in Red Gold Dispenser Program</b> New Replacement Switching from PC Use Commodity Program (Y/N) Multiple Dispensers/Site (Y/N) Describe Current Condiment Dispenser Placement Below (All schools/ Elem only/ MS only / HS only):
COMPLETED BY:		
TITLE		
ACCOUNT NAME		
CONTACT:		
SHIPPING ADDRESS:		
CITY /STATE		
ZIP		
EMAIL:		
PHONE:		
REQUESTED ARRIVAL DATE:		
# OF CAFETERIAS /SITES:		
# OF DISPENSERS/SITE:		
If placing more than 1 dispenser of the same type per site, please explain:		
DISTRIBUTOR(s) for Product :		
DISTRIBUTOR(s) for Product :		
Interested in Direct Purchase from Red Gold if Item Not Available from Distributor (Y/N)		

ITEM #	GTIN	 <b>RED GOLD BRAND PRODUCT DESCRIPTION</b>	QUANTITY REQUESTED			TWO YEAR CASE COMMITMENT		
			RED GOLD	UNIVERSAL	TOTAL	X 100 CS/ DISPENSER	TOTAL CS.	Avg. Cases/ Year
		<b>CASE PACK = 2/1.5 GALLON</b>						
REDYL7D	6-00-72940-11550-4	KETCHUP- NATURALLY BALANCED -ENHANCED LOW SODIUM / SUGAR (NO HFCS)			0	100	0	0
REDY57D	6-00-72940-11563-4	KETCHUP - 33% FANCY - REGULAR SODIUM / HFCS			0	100	0	0
REDY57D	6-00-72940-0013-8	KETCHUP - SWEETENED WITH SUGAR - REG. SODIUM			0	100	0	0
HUYW7D	7-00-72940-93074-6	KETCHUP - Huy Fong "Rooster" Original Sriracha Hot Chili Sauce Ketchup			0	100	0	0
REDOA7D	7-00-72940-11119-0	BARBEQUE SAUCE -NATURALLY BALANCED - ENHANCED LOW SODIUM / SUGAR (NO HFCS)			0	100	0	0
RED2A3D	7-00-72940-17229-0	MUSTARD			0	100	0	0
RED557D	7-00-72940-17230-6	SWEET RELISH			0	100	0	0
		<b>TOTALS</b>	0	0	0		0	0

Value of Server Dispenser = \$125.00 / Total Equip Investment

Red Gold to provide total number of Condiment Dispensers listed at the right at no charge.

Customer identified below agrees to the following terms and conditions:

<b>&lt;&lt; Insert Customer Name</b>		
↓ Customer Initial		
1		Purchase a minimum of 100 cases of Bulk Dispenser Pouch Condiments (for each provided Dispenser) within twenty-four (24) months of receiving the equipment. Example: 1 Dispenser = 100 cases purchased
2		Use only Dispenser Pouch Condiments from <b>Red Gold, LLC</b> in the provided Dispenser(s).
3		Insure contact has already been made to the Distributor(s) listed above to insure that they have agreed to stock or special order the product for the dispenser. Confirmation needed prior to shipment of dispensers.
4		Review procurement / current bid award to insure there are not any issues that would conflict with this agreement for a multiple year purchase commitment.
5		Watch the Red Gold Training Video on Dispenser Use to insure that staff is adequately trained on loading and cleaning the dispensers. Paste & Copy Link into your web browser: <a href="https://youtu.be/8VvGEAovebw">https://youtu.be/8VvGEAovebw</a>
6		Insure that a case sales tracking mechanism is available quarterly, either through k12foodservice.com for commodity purchases or through your distributor via a velocity report for commercial sales.
<b>In the event that the Commitment has not been met during the 24 month period, the customer agrees to:</b>		
7A		Extend the contract an additional year(s) . . OR
7B		Reimburse Red Gold, LLC for any "unearned" Bulk Condiment Dispensers provided, at the rate of \$125.00/dispenser. Note: 1 Condiment Dispenser Earned for every 100 cases purchased of dispenser product.

Please Note: Red Gold is not responsible for the replacement of parts or service of any dispensers once shipped; Parts can be ordered directly from Server Dispenser Products by visiting their website: <http://server-products.com/Parts.htm>

If the above is in accordance with your understanding of the agreement, complete and sign this original form and return via mail or email to contact listed below.

A fully executed agreement will be returned once approved.

Mail: Red Gold, LLC P.O. Box 83 Elwood, IN 46036 Attention: Foodservice Dispenser Department / Pam Bush

Email submissions should include 1) a PDF scanned version of this signed document and 2) this original Excel worksheet .

## Education Team Contact Information & Email for Return of Completed Form:

Approval:	Jodi Batten	<a href="mailto:jbatten@redgold.com">jbatten@redgold.com</a>	Phone:	512-261-5060
Fulfillment:	Josh Chaffin	<a href="mailto:pbush@redgold.com">pbush@redgold.com</a>	Phone:	765-557-5500 x 1176
K12 Manager:			Phone:	
Field Manager:			Phone:	
Broker:			Phone:	

Signed this \_\_\_\_\_ day of \_\_\_\_\_ (month) 20\_\_\_\_ (year)

Signature:

By (print name):

Title:

Account Name:

**Red Gold, LLC**

Approved by: Jodi Batten, SNS

National Sales & Marketing Director: Education /Govt /Food Banks

By:

Title:

Confirmed this \_\_\_\_\_ day of \_\_\_\_\_, 20\_\_\_\_.

Red Gold Education Dispenser Agreement Form 061318jb







## Red Gold SY1819 Education Dispenser Program Summary & Tips for Success

Red Gold is pleased to be able to offer Condiment Dispensers to our K12 customers under 2 scenarios.

### **1 Purchase the Dispensers directly from Red Gold at \$125.00/dispenser**

- a See Red Gold Condiment Sheet to reference code numbers for ordering
- b Earn \$.50/case Rebate on all purchases of bulk condiment products - no limit (details / TBD)

### **2 Engage in a Purchase Commitment Program with Red Gold for a minimum purchase quantity per dispenser (100 cases /dispenser placed)**

- a Purchase commitment can be spread over 2 years
- b Commodity Purchases are eligible on all items with Tomato Paste
- c Insure the Distributor will stock (or special order) the product prior to program commitment
- d Evaluate your current condiment purchases for estimated usage to determine how many dispensers you may qualify for under the terms of program
- e Consider terms of procurement to insure multiple year purchase commitments are allowed and will not interfere with the process.

### **3 Construct a Dispenser Program using a combination of both options, depending on usage requirements and dispenser needs.**

- a Carefully consider the number of dispensers needed based on site and location. Some sites may need multiple dispensers based on condiment/ flavor stations, but volume may not warrant the number of dispensers being requested.

### **Key Learnings from Condiment Dispenser Experience with School Districts**

- Try a TEST first and see how it works - this includes from both the student perspective as well as your managers; Red Gold will gladly support a
- A Dispenser Test, with limited product for one menu day, to insure this makes sense for you. It will also give you an opportunity to see how much product is utilized on a particular menu day.
  - B Focus on Middle and High School Locations; Elementary School sites should be considered very carefully and tested.
  - C Start small - you can always add more dispensers later.
  - D Consider dispensers for high volume condiments only; low volume condiment usage may not justify placement under Option 2.
  - E Watch the Red Gold Server Training Video prior to implementing a Program and consider local broker support for implementation.
  - F Understand that Parts and Service are not a part of the program; Part replacement is handled directly by Server.
  - G If you have any questions or concerns prior to getting started, please do not hesitate to contact a Red Gold K12 Team Member or your local broker.

### **Red Gold Education Team Sales Contacts:**

**Todd Holmes, MBA, SNS - Eastern Regional Sales Manager - Education / Government**  
Phone: 484-239-1621 / Email: tholmes@redgold.com

**Carrie Lytle - Southwest Territory Sales Manager - Education / Government**  
Phone: 682-774-3324 / Email: clytle@redgold.com

**Jill Ponder - Central Region Manager - Education / Government**  
Phone: 612-720-3823 / Email: jponder@redgold.com

**Alison Powers, MBA, RDN - Midwest Territory Sales Manager - Education / Government**  
Phone: 574-242-0962/ Email: apowers@redgold.com

**Jodi Batten, SNS - National Sales & Marketing Director - Education / Government**  
Phone: 512-261-5060/ Email: jbatten@redgold.com

**Indiana HQ / National Education & Government Team Support: Josh Chaffin**  
Phone: 765 -557-5500 x1611 / Email: jchaffin@redgold.com

### **Local Broker Support:**

### **Red Gold K12 Website Support:**

<http://www.redgoldfoods.com>

[www.k12tomatoes.com](http://www.k12tomatoes.com)

[Dispenser Training - Paste & Copy Link into your web browser: https://youtu.be/8VvGEAovebw](https://youtu.be/8VvGEAovebw)

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